

Phoenix Strategies, Inc. Collaborative Mediator®
Collaborative, Facilitative, Interest-Based (CFI) Model

Name _____ Phone _____ E mail _____
Address _____ City _____ State _____ Zip _____

Check completed prerequisites:

1. Education and Training

- ___ Basic mediation training 40 hours
___ Bachelor Degree from an accredited college, or equivalent
training and experience in alternative dispute resolution, communication, problem
solving, conflict management, mediation, facilitation, negotiation, coaching

2. Actual Mediator Experience (excluding simulations)

- ___ 100 hours (maximal 1-hour prep and debrief time per mediation)
___ 30 mediations
 ___ 20 mediations either as solo or co-mediator with performance review/debrief
 ___ 10 mediations as lead mediator with performance review/debrief

Submit Evidence of Collaborative Interest-based, Facilitative Mediator Performance:

3. ___ Video (non-returnable) maximum of 60 minutes, unedited, unscripted mediation role- play
that ends in a written memorandum of understanding (MOU)/agreement
4. ___ Written MOU/agreement scribed during the video
5. ___ Written maximum, two-page essay (margins 1.5 inches, double-spaced, font 12) citing from the
video the following mediator interventions, techniques or behaviors:
 a. One mediator behavior that supports parties' collaboration or partnering for resolution
 b. One missed opportunity/behavior that does not support parties' collaboration/partnering
 c. One facilitative, empowering mediator behavior
 d. One missed opportunity to empower or a directive mediator behavior
 e. One mediator behavior to explore, identify, option build/evaluate parties' interests
 f. One missed interest opportunity or mediator behavior that supports a position.

For each above state:

- i. How many minutes into the video was the mediator technique/intervention/behavior?
ii. Describe the mediator technique/intervention/behavior.
iii. For what reason was the technique/intervention used?
iv. What was the result/impact on the parties following the technique/intervention/behavior?

Provide Evidence of Knowledge (to be completed with an evaluator after the video review):

6. ___ Participate in interview with an evaluator

An evaluator will interview the applicant to assess the applicant's understanding of the CFI
mediator role and CFI application in the mediation process, conflict theory, techniques/behaviors
and ethics.

Pay and Mail Non-refundable Fee: \$725 or \$555 (PSI Alumni)

8. ___ Make check or money order payable to Phoenix Strategies, Inc.
9. ___ Mail application, check/money order, video, MOU/agreement, and essay to:
Phoenix Strategies, Inc. 3730 Sinton Road Suite 105, Colorado Springs, CO 80907
10. ___ Sign the following statement verifying completion of above stated prerequisites (#1 and #2):

"I have completed the above pre-requisites listed under numbers one and two for education and
training and mediator experience."

(signature)

(date)